



Sourcewell Contract #011723-JDC

- Contract Term: April 5, 2023 – April 14, 2027, with 1 possible one-year renewal
- Eligibility: Open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada and are members of Sourcewell.
- Quotes are valid for 30 days from creation date.
- Pricing is based on current published price at time of quote for a customer.
- Credit cards are allowed with a 3% processing fee. P-card usage is to be made known at time of quote so it can be added to the quote. Customer PO must cover the added fee.
- Freight is to be quoted and added to the invoice as a separate line item.
- Any dealer sourced third party attachment or service can be quoted as a separate line item on the quote. Discounts will not be applied to these items.
- Set-up/install fees for field attachments may be charged. Dealership quotes and provides pre-delivery inspection. Dealer provides customer machine walk-around at time of delivery at no extra charge.
- Each participating entity is responsible for supplying a valid tax exemption certificate. When ordering, a participating entity must indicate if it is a tax-exempt entity.

Product Family	Model	List Price Discount
Compact Track Loaders	317G	30%
Compact Track Loaders	325G	30%
Compact Track Loaders	331G	30%
Compact Track Loaders	331 P	30%
Compact Track Loaders	333G	30%
Compact Track Loaders	333 P	30%
Compact Track Loaders	335 P	30%

Product Family	Model	List Price Discount
Compact Excavators	17G	27%
Compact Excavators	17 P	27%
Compact Excavators	26G	27%
Compact Excavators	26 P	27%
Compact Excavators	30G	27%

Compact Excavators	30 P	27%
Compact Excavators	35G	27%
Compact Excavators	35 P	27%
Compact Excavators	50G	27%
Compact Excavators	50 P	27%
Compact Excavators	60G	27%
Compact Excavators	60 P	27%

Product Family	Model	List Price Discount
Skid Steers	316GR	30%
Skid Steers	318G	30%
Skid Steers	320G	30%
Skid Steers	324G	30%
Skid Steers	330G	30%
Skid Steers	330 P	30%
Skid Steers	332G	30%
Skid Steers	334 P	30%

Product Family	Model	List Price Discount
Compact Wheel Loaders	184 G	26%
Compact Wheel Loaders	204L	26%
Compact Wheel Loaders	204 G	26%
Compact Wheel Loaders	244L	26%
Compact Wheel Loaders	244 P	26%
Compact Wheel Loaders	304L	26%
Compact Wheel Loaders	304 G	26%
Compact Wheel Loaders	324L	26%
Compact Wheel Loaders	324 P	26%
Compact Wheel Loaders	344L	26%
Compact Wheel Loaders	344 P	26%

Product Family	Model	List Price Discount
Base Coded Attachments	Various	14%

Additional Volume Discounts if Ordered on One Purchase Order

CCE Volume Discount:

Quantity	Additional Volume Discount
8-14 Machines	1%
15+ Machines	3%